## COMPETENCY TRAINING OF ENTREPRENEURSHIP THAT CHARACTERS FOR BASIC SCHOOL HEADS IN EDUCATIONAL TECHNICAL SERVICE (UPT) UNIT OF DEPOK DISTRICT, SLEMAN DISTRICT

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## **ABSTRACT**

This community service activity aims to motivate principals in the implementation of Characteristic Entrepreneurship Competencies, improve understanding, ability, technical practice on the implementation of Entrepreneurship education which includes: (1) Motivating (building willingness) to improve understanding and competence in implementing Entrepreneurial Competencies with Character, (2) Understanding and competence of principals in exploring real and problematic problems in Characteristic Entrepreneurship Competencies, Understanding and competence of principals in designing designs, models and instruments of Entrepreneurial Competencies with Character, (3) Improving skills in implementing Entrepreneurial Competencies with Character . The target of this activity is the Head of the Primary School in Depok Subdistrict which has the willingness and ability to be trained in the development of Entrepreneurial Competencies with Character. The selection and targeting of this training has strategic-rational considerations, efforts to improve the quality of principals regarding Characterized Entrepreneurship Competencies through this Training and taken by 25 principals, the training will be held 2 days or at least 24 hours of meetings.

The method used is counseling / upgrading filled with lectures, question and answer, case examples, simulations. The principal is asked to find the most important case related to the school management process. Then asked to explore the individual problems faced in the process of implementing the most urgent Characteristic Entrepreneurship Competencies.

The implementation of entrepreneurial competency training activities held for two days on Monday and Tuesday August 20 and 21 2018 takes place smoothly and satisfactorily. In general, all participants participated in activities with high motivation and earnest. This seems to be their regular presence for two days and attending each session with great care and enthusiasm. The first day of the training activity was filled with lectures and question and answer about concepts and motivations in the Characteristic Entrepreneurship Competence training activities for the elementary school principals. The second day of activities in the form of training in improving skills in implementing Entrepreneurship Competencies Characterized, the skills in question include: Skills in designing design, entrepreneurship, skills in developing entrepreneurship models, skills in making entrepreneurial instruments followed by guidance / design consultation, entrepreneurial instrument model feedback & design revision, entrepreneurial instrument model created by participants. Guidance and consultation are served by the community service team, participants collect designs, models and instruments. For participants who are still having difficulties in designing designs, models and instruments the team of servants still provide themselves to give consultation and mentoring in accordance with the agreed time. On the second day the team of assistants carried out assistance by visiting Kentungan Public Elementary School, Depok Condong Catur, Sleman

Kata Kunci: Keywords: Entrepreneurship Competencies with Character, Principal